First Impact - Making the Right First Impression with a Resume or CV

John Notte, Chief Scientist for Business Development at Carl Zeiss, SMT "GFIS Technology Evangelist"

What I can Offer: What follows are a collection of ideas, tips, considerations. Some might be suitable for you and the position you seek. Some will not be. The resume/CV is a reflection of you, as such it is full of personal decisions of how you want to represent yourself. You must represent yourself honestly, but there can still be a lot of flexibility.... Like the choice of clothes you wear.

Purpose of the Resume or Curriculum Vitae (CV): Generate enough interest to warrant further consideration, usually a phone / skype interview or live interview. (Knowing someone in the company is usually more effective!)

Hiring Process: The incoming resumes/CVs will usually be directed to an individual in HR or the chair of a hiring committee who will screen out the submissions that they deem not suitable. Then the remaining pool of resumes will be reviewed by a larger committee including the hiring manager. They often meet and vote for candidates, and this usually determines the order of priority for the next step (phone interview, calls to references, etc.) .



- **Tracking:** Keep a record of the resumes you have created. Save them all (with the date in the filename, for example). Keep a record of which resume was submitted for which job opening and the date, and any other notes.
- Lingo and Abbreviations: Spell out any terminology unless it is very basic, or is actually introduced in the job description. The abbreviation can be added redundantly in parenthesis.
- **File Format:** If submitting electronically, always use PDF format as opposed to a word document. The PDF conveys finality. Be sure that the page size is appropriate for printing in that region: 8.5" x 11" for North America, otherwise A4 size.
- Hyperlinks: Including links can sometimes be helpful for information that needs to be kept perpetually updated (list of publications, email contact information). But you will be responsible for maintaining this information. Consider that the printed copy needs to still be fully functional. QR codes are possible, and "short URL" can be attained.
- Confidential: Consider marking the resume "confidential" to let the recipient know that it is not common knowledge that you are seeking alternative employment. Also consider a footer, "Provided to Joe Smith on 14May2019. Do not redistribute."

- **Size and Scope:** One and two page versions are preferred especially for a resume. Consider pruning down from a larger "master version" or "omnibus version". A pruned version contains just the content that is suitable for a particular job hunt. If still important, auxiliary files can be provided, "References available upon request", "A listing of 24 journal publications is available upon request".
- Peer Review: Have a friend review your resume, preferably someone with experience in hiring. They might have ideas that you want to adopt, but not necessarily.
- **References:** Talk with each reference before providing their names. See how they feel about serving as a reference. Are they wildly enthusiastic? Or do they scarcely have time to talk to you. Let them know if this job-search is confidential or not.
- Reverse Order: Don't apply to your dream job first! Start with less favored job opportunities first, because you are likely to gain experience and get more refined after each resume and interview.
- Impossible Job Descriptions: Don't be intimidated by a job description that is looking for everything. They probably didn't get approval to hire the two persons they wanted, so they are casting a wide net in a fishing expedition.

Essential Content:

- Name and Contact Information:
 - phone number, permanent email address (ORCID is increasingly used).
 - Avoid novelty emails like <u>"superdude2108@gmail.com"</u>.
 - Usually avoid your current employers email address.
- Employment History:
 - Provide range of years, position or title, and company name and location.
 - Go back only as far back as relevant, or as space allows.
 - Highlight significant responsibilities, e.g. "Responsible for development of new architecture for scan generator in \$1.5M product", "Oversaw funding renewal application for \$200,000 program".
- Education:
 - List major field of study for undergrad degrees with GPA and any honors,
 - For advanced degrees, give major and thesis title.
- Skills:
 - Be complete! Provide both technical and soft skills.
 - Don't rely on abbreviations, but do include them since they are often search terms.
 - Some examples: High voltage design, solving boundary value problems, programming in C, python, postscript, Fortran, Microsoft Excel with high proficiency, ultra high vacuum (UHV), gas injection systems (GIS), focused ion beams (FIB), building group consensus, organized customer workshop, training for technical sales personnel, created video based release notes for new software versions.
 - Read through recent reviews from students, or management.

Other Possible Content:

- Certifications and Professional Training:
 - e.g. ISO certification, Laser Safety Training, Chemical Safety Training, Seminar on graphical presentation of data.
- Publications:
 - Choose a format for this (e.g. APA, Chicago), but include title, include all authors, underline self. Be consistent in format.
 - If more than 3, give the best 3, and an additional note: "a full listing of 20 publications is available upon request"
- Patents:
 - If listed, be sure you can say something about them (granted, submitted, published)
- Conference Presentations:
 - If more than 3, give the most important 3, and the addendum "a full listing of 12 conference presentations is available upon request"
- Recognitions and Awards:
 - e.g. Best student paper award APS Plasma Conference 2012
 - e.g. Received university grant for international travel
- Professional Participation:
 - e.g. APS member since 2015, journal referee, contributor to the "IEEE podcast on SQL", Session chair at 2017 SIMS USA Conference.
- Languages:
 - e.g. basic German, fluent French, business Japanese.
- Career Interests, Objectives:
 - Avoid.... or use only if posting online or to a broad unknown audience.

Avoid:

• Ethnicity, gender, religion, marital status, work eligibility, age, photo, hobbies, salary required.

Format: Format is important because it makes information easy to find. If you organize with clear headings, and use indents and bullets, and use them consistently it should serve as a quick guide to the reviewers eye. Don't mix more than 2 font sizes. Dividing lines are helpful. Recent trends include: Multi column format, increased use of color, the usage of icons.

A typical resume of 2 pages:

	978- @gmail.com					
	<u>eg.</u>					
Work Experience						
12/2009 – 11/2015	Karlsruhe Institute of Technology, Karlsruhe, Germany Scientist: Conducted in -situ experiments (mechanical deformation and heating) in combination with crystal orientation mapping inside the transmission electron microscope (TEM); Developed novel evaluation routines and data filters (MATLAB) that enabled new insights into the deformation behavior of nanocrystalline metals.					
	Led research projects; Supervised students.					
	Prepared TEM samples with multiple techniques including a focused ion beam microscope (FIB); Mechanical testing; Magnetron sputtered nanocrystalline samples.					
09/1999 – 08/2001	Bruker Optik GmbH, Ettlingen, Germany Application specialist: Provided a customer advisory service in Near-Infrared Spectroscopy (NIR); Proof tested the company software; Conducted feasibility studies in NIR for customers; Held software courses for NIR specific software in German as well as in English; Scripting for NIR-spectrometers (VisualBasic).					
Internships						
06/2008 – 08/2008	Heriot-Watt University, Edinburgh, Scotland Scientist: Investigated a 3D broadband imaging method; Image analysis and ray tracing with MATLAB.					
08/2006 - 10/2006 08/2004 - 08/2004 07/2003 - 08/2003	L'Oréal GmbH & Co. KG, Karlsruhe, Germany Chemical technical assistant: Product control in the wet chemistry and microbiological laboratory; Activated an analytical apparatus and trained colleagues in its use.					
Education						
02/2010 - 12/2014	Ph.D in Material Science (DrIng.) Technische Universität Darmstadt, Darmstadt, Germany					
	Ph.D thesis: "Investigation of the deformation mechanisms in nanocrystalline metals and alloys using transmission electron microscopy"					
10/2003 – 10/2009	Diplom-Physiker (Master of Physics) Karlsruhe Institute of Technology, Karlsruhe, Germany					
	Diploma thesis: "The Salvinia-Effect – Investigations of air retaining plants and bionic surfaces"					
	Developed optical methods, a pressure cell for optical microscopes and bionic air retaining surfaces.					

		978 i, r@gmail.com		
10/2007 – 07/2008		Master of Physics in Optoelectronics and Lasers Heriot-Watt University, Edinburgh, Scotland		
		Master's thesis: "Fluorescence microscopy and broadband 3D imaging for commercial microscopes"		
		Mounted a broadband 3D imaging set-up on a portable optical workbench and attached it to a commercial microscope; Investigated a new excitation method for fluorescence microscopy.		
09/2001 – (06/2003	University-Entrance Diploma Carl-Engler-School, Karlsruhe, Germany		
09/1997 – (07/1999	Chemical-Technical Assistant (CTA) Carl-Engler-School, Karlsruhe, Germany		
Volunteer	Work			
07/2002 – 07/2015		German alpine club (DAV), Germany		
		Youth leader: Organized and led trips in the Alps; Taught many aspects of mountaineering in weekly meetings;		
10/2007 – 06/2008		Heriot-Watt University Mountaineering Club (HWUMC), Scotland		
		Committee member and gear manager: Organized events, Managed gear, Held climbing courses.		
10/2005 - 02/2006		"Children's Villages Father Alfred J. Spiessberger", Bolivia		
		Teacher: Worked with children and youth; Taught English, German and the drums; Produced wooden toys.		
Others				
Languages	5	German (first language), English (fluent), Spanish (good)		
Computation		MATLAB, C/C++, Visual Basic, LaTex, MS Office, Photoshop Illustrator, SketchUp, TYPO3		
Methods		Electron microscopy (TEM, FIB, SEM), TEM sample preparation (electrochemical, ion milling, dimpling, polishing), confocal microscopy, NIR spectroscopy, fluorescence microscopy, profilometry, Mechanical testing (tensile test and nanoindentation), Magnetron sputtering, AFM, optical and chemical lab operation		
Awards	2015	DGE (German Microscopy Association) Dissertation award for innovative method development		
	2014	Best student talk (Hysitron workshop, Saarbrücken)		
Publications		21 (8 as first author)		
Conference talks		13 (2 invited industry seminars)		
Journal review		Scientific Reports		

A typical CV can be more complete:

		Г		1	
1					
Curriculus			Curriculum Vitae:	C	'urriculum Vitae: Page 5
	Coming to Ware			Cu	urriculum Vitae Page 5
	Curriculum Vitae:		13. Ming Liu, Oghen		
		Curriculum 1		PR	ROFESSIONAL PRESENTATIONS
	 The Outstanding 		"Strong magneto	_	Materials December Seriety Conference Deuten MA December 2011 Electronic Structure and
	■ "SL/GF-3 5W-30	TEACHIN	temperature spin-	•	Materials Research Society Conference, Boston, MA, December 2011, Electronic Structure and
	Shanghai in 2002	- Tarabi	A. Posadas, F. J.		Oxygen Reduction Activity at the Heterointerfaces of (La,Sr)CoO ₃ /(La,Sr) ₂ CoO ₄ Multilayers
-	_	■ Teachi	an alternative ga	_	[presentation]
	RESEARCH AND PL	<i>Depar</i> Funda	233511, 2008	•	18th International Conference on Solid State Ionics, Warszawa, Poland, July 2011, Strain Effects on
HIGHLI	Massachusetts Instit	Unit C	15. M. Liu, O. Obi,	_	Surface Chemistry and Electronic Structure of Epitaxial La _{0.8} Sr _{0.2} CoO ₃ Films [invited presentation]
HIGHLI	Post-Doctoral Associ		deposited multife	•	18th International Conference on Solid State Ionics, Warszawa, Poland, July 2011, Effect of
■ 7+ ye	Study the evolution	Traini	•		Temperature on the Surface Cation Chemistry of La _{0.6} Sr _{0.4} CoO ₃ Thin Films - Correlations to Cathode
 Exter 	cathode/electrolyte in	Provid	Physics Letters, 9		Performance [poster]
of thi	 Engineered (La,S) 	underg	Z. Chen, Z. Cai,		Frontiers of Renewable Energy Science and Technologies, Boston, MA, September 2010, High
Stron	pulsed laser depo		aging upon the n		Temperature Chemical, Electric and Nanostructure Dynamics on Perovskite Thin-Film Surfaces
 Stron 	 Investigated the in 	DURITON	Applied Physics,		[poster]
■ Self-1	(i.e., high temper	<u>PUBLICA1</u>	17. T. L. Goodrich, 2		North American Molecular Beam Epitaxy Conference, Princeton, NJ, August 2009, Integration of
■ Exce	and the oxygen a	 Z. Cai 	epitaxy through		Barium hexaferrite on wide bandgap semiconductor 6H-SiC by molecular beam epitaxy [poster]
■ 25+ t	 Optimized (La,Sr) Identified the go 	La _{0.6} Sr	silicon carbide" J	_	
	electrolytic cell (Z. Cai	18. T. L. Goodrich,	•	The Materials Links Intercollegiate Symposium on Interdisciplinary Graduate Research, Boston, MA,
EDUCAI	■ Developed CeO ₂	Tempe			February 2009, Integration of Barium hexaferrite on wide bandgap semiconductor 6H-SiC by
■ Ph.D.	production enviro	Americ	6H-SiC(0001) by		molecular beam epitaxy [presentation]
Northe	•	3. V. K.	Surface Science,	•	Materials Research Society Conference, Boston, MA, December 2008, Impact of Magnesium Oxide
	Northeastern Univer	"Dynar	 J. Lou, R. E. Insi 		Interlayer on Heteroepitaxial Growth of Barium Ferrite on Wide Bandgap Semiconductor 6H-SiC
■ B.S. C	Research Assistant, 1	107, 05	and Microwave F		[poster]
East Cl	Focused on integration	-	20. Z. Cai, T. L. Go	_	
TECHNIC	BTO, and BST) and a	4. Y. Kur	Goh, M. E. Mc	•	American Vacuum Society Meeting, Boston, MA, October 2008, Molecular beam epitaxy integration of
■ Thin	molecular beam epita: ■ Assembled and m	Multila	MgO(111)//SiC (Barium hexaferrite on wide bandgap semiconductor 6H-SiC [presentation]
Depo	and characterizat	H. Jali	182505, 2007	•	Research and Scholarship Exposition, Northeastern University, Boston, MA, March 2008, Molecular
Optio	 Developed an eff 	Chemis	21. Z. Cai, Z. Che		Beam Epitaxy Integration of Barium Hexaferrite on Wide Bandgap 6H-SiC [poster]
■ Bulk	characterization a	Letters	characterization		Materials Research Society Conference, Boston, MA, November 2007, Impact of Magnesium Oxide
■ Mate	 Demonstrated a r 	V. K. I			Interlayer on Heteroepitaxial Growth of Barium Ferrite on Wide Bandgap Semiconductor 6H-SiC
I	laminate multifer	of bari	interwoven layers		
Speci	 Developed ferrite 	Z. Cai	P. R. Ohodnicki,		[poster]
(TEN	tunneling junctio	layer is	Morkoc, N. Biyil	•	
(AFI	 Developed ferrite semiconductor su 	8. G. Udo	BaO(Fe ₂ O ₃) ₆ this		Understanding the role of the magnesium oxide interlayer on heteroepitaxial growth of barium
(GAI	semiconductor st	of Nar	09M521/1-09M5		hexaferrite on 6H-SiC [presentation]
Chro	Sinopec Shanghai Lu	Journa	23. Ming Liu, Xin Li		American Vacuum Society Meeting, San Francisco, CA, November 2006, The integration of barium
Speci	Project Manager, Re	9. Z. Cai	and Nian X Sun,		ferrite on 6H-SiC by molecular beam epitaxy [poster]
Speci	 Managed the labor 		•		refine on off-ore by molecular beam epitaxy [poster]
■ Com	 Researched the syn 	wide b	nanowires", Appl		
	 Investigated the ne 	Physic.	T. L. Goodrich,	PR	ROFESSIONAL SOCIETY MEMBERSHIP
HONORS	 Optimized the form 	10. K. K. I	hexagonal 6H-Si	•	The Electrochemical Society (ECS)
	 Enacted standard t 	on ferr	Vacuum Science		American Institute of Chemical Engineers (AIChE)
■ The C	Sinones Casalas Bar	11. Yajie (Measurement, an		American Vacuum Society (AVS)
■ The 1	Sinopec Gaoqiao Pet Chemical Engineer,	"Large	25. T. L. Goodrich, J.	_	Materials Research Society (MRS)
■ Rese	 Synthesized the no 	Applie	26. Z. Chen, Aria Yar	•	Manchais research society (Miss)
	 Investigated the sy 	12. Ming I	"Structure and m		
l	 Operated special to 	Lew, 2	on Magnetics, 42		
		Magne	on manghones, 42		
			15, 19, 1, 2009		
•		272410710	_, _, _, _,	I	

Some recent trends in resume's are quite flashy, but less information rich. For high level technology, jobs these probably should be avoided.



Contemporary resume



Contemporary photo re...



Organic shapes cover le...



Bold monogram cover I...







Rose suite cover letter



Green cube resume



Modern initials resume



Bold monogram resume



Organic shapes resume



Entry-level resume refer...



Green cube cover letter



Headshot resume



Resume references



Pink floral cover letter



Sticky note cover letter



Resume (Professional)